



Integrated Care in Germany: Potential route for medical devices

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KVWL

- **Physicians Association providing ambulant medical care with GPs and specialists in a designated area**
- **Covering approx. 11% of Germany with > 13.000 physicians**
- **Prescription budget approx. 3 bn Euro**
- **Physicians prefer standardized solutions für more than one sick fund**

- **From 01.01.2004 – 2009 1% of all Payments for ambulant and hospital care (§140 d, SGB V)**
- **01.01.2011: Pharmaceutical Industry and Manufactures of Medical Devices can be parties of Integrated care Contracts**
- **2016. New legislation intends to allow also Physicians Associations to be part of IV contracts**

Tabelle 1: Gemeldete Verträge zur integrierten Versorgung 2004 - 2008

	2004	2005	2006	2007	2008
vorliegende Meldungen zu Verträgen zur integrierten Versorgung ⁵	1.477	3.454	4.875	6.074	6.407
davon Meldungen zu Verträgen mit Beginn ab dem 01.04.2007				756	1424
davon im jeweiligen Kalenderjahr gemeldet		1.913	3.309	5.069	6.183 ⁶
davon im Kalenderjahr neu abgeschlossene Verträge ⁷	1.374 ⁸	1.995	1.597	1.652	756

Content:

- **Most Contracts focused on ambulant surgery and multi-indication projects**

Allocation of financial volume:

- **Focus on cardiology, orthopaedy and surgery**

- **New partners (KV) may help to establish new contracts**
- **New models will not be supported by extra funding, therefore direct cost savings will be very important**



Take aways from a Physicians Association perspective

- **Current structure is very fragmented**
- **Regional implementation difficult due to usually low numbers of patients**
- **Potential for using this route i.E. for telemedicine or continous blood glucoce monitoring**
- **Physicians prefer stadardized solutions für more than one sick fund**

Questions and answers

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